

EVOLUTIONS

STATEMENT OF REVENUE & EXPENDITURES WITH BUDGET
FOR THE FOUR MONTHS ENDING 10/31/2022
UNAUDITED

Current Month			Year-to-Date			
Actual	Budget	Difference		Actual	Budget	Difference
\$ 149,005	\$ 152,501	\$ (3,496)	Memberships	\$ 588,129	\$ 610,004	\$ (21,875)
\$ 2,450	\$ 750	\$ 1,700	Enrollments	\$ 12,918	\$ 3,000	\$ 9,918
\$ 4,735	\$ 4,700	\$ 35	Childcare	\$ 19,909	\$ 21,400	\$ (1,491)
\$ 2,600	\$ 3,050	\$ (450)	Personal Trainer Rent	\$ 10,250	\$ 12,200	\$ (1,950)
\$ 2,170	\$ 1,500	\$ 670	Guest Fees	\$ 7,674	\$ 6,000	\$ 1,674
\$ 30	\$ 250	\$ (220)	ProShop	\$ 255	\$ 1,000	\$ (745)
\$ 430	\$ 350	\$ 80	Drinks	\$ 1,954	\$ 1,400	\$ 554
\$ 161,419	\$ 163,101	\$ (1,682)	TOTAL OPERATING REVENUE	\$ 641,089	\$ 655,004	\$ (13,915)
\$ 74,560	\$ 76,459	\$ (1,899)	Salaries & Wages	\$ 309,965	\$ 306,714	\$ 3,251
\$ 15,449	\$ 13,613	\$ 1,836	Employee Benefits	\$ 53,275	\$ 57,208	\$ (3,933)
\$ 20,367	\$ 21,243	\$ (876)	Purchased Services	\$ 70,907	\$ 85,672	\$ (14,765)
\$ 6,360	\$ 7,800	\$ (1,440)	Supplies	\$ 31,519	\$ 31,200	\$ 319
\$ 2,346	\$ 4,900	\$ (2,554)	Repairs & Maintenance	\$ 11,453	\$ 19,600	\$ (8,147)
\$ 19,311	\$ 26,200	\$ (6,889)	Utilities & Phone	\$ 112,242	\$ 114,800	\$ (2,558)
\$ 200	\$ 81	\$ 119	Building & Equipment Rental	\$ 675	\$ 324	\$ 351
\$ 3,763	\$ 3,894	\$ (131)	Insurance	\$ 15,050	\$ 15,180	\$ (130)
\$ 194	\$ 194	\$ (0)	Interest Expense	\$ 817	\$ 818	\$ (1)
\$ 40	\$ 2,800	\$ (2,760)	Other Operating Expenses	\$ 420	\$ 12,275	\$ (11,855)
\$ 142,590	\$ 157,184	\$ (14,594)	OPERATING EXPENSES BEFORE D&A	\$ 606,322	\$ 643,791	\$ (37,469)
\$ 18,830	\$ 5,917	\$ 12,913	EBITDA	\$ 34,767	\$ 11,213	\$ 23,554
\$ (29,252)	\$ (29,351)	\$ 99	Depreciation & Amortization	\$ (119,122)	\$ (118,924)	\$ (198)
\$ (29,252)	\$ (29,351)	\$ 99	TOTAL OTHER REVENUE (EXPENSES)	\$ (119,122)	\$ (118,924)	\$ (198)
\$ (10,422)	\$ (23,434)	\$ 13,012	INCREASE (DECREASE) IN NET POSITION	\$ (84,354)	\$ (107,711)	\$ 23,357