EVO

STATEMENT OF REVENUE & EXPENDITURES
TWELVE MONTHS ENDED 7/31/2023
UNAUDITED

	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	JULY	TOTAL	
Memberships	147,140	146,714	149,005	144,830	150,308	148,480	154,508	153,281	154,500	158,704	162,108	165,963	1,835,541	{1}
Enrollments	3,443	3,800	2,450	2,950	3,850	5,000	3,675	3,800	4,830	2,346	2,300	2,669	41,113	
Childcare	5,020	4,925	4,735	4,705	4,721	4,879	4,319	4,657	4,933	4,861	5,783	5,434	58,970	
Personal Trainer Rent	2,600	2,500	2,600	2,500	2,500	2,250	2,500	2,500	2,500	2,550	2,125	2,375	29,500	
Guest Fees	1,829	1,615	2,170	2,205	4,710	3,978	3,555	4,089	3,362	3,729	4,385	3,575	39,201	
ProShop	150	25	30	25	-	55	95	25	-	25	-	89	519	
Drinks	505	596	430	311	354	411	383	542	415	489	475	441	5,350	
Other Operating Revenue	-	-	-	-	-	-	-	-	14,119	8,132	8,470	9,235	39,956	{2}
TOTAL OPERATING REVENUE	**160,687**	**160,175**	**161,420**	**157,526**	**166,443**	**165,053**	**169,035**	**168,894**	**184,659**	**180,836**	**185,646**	**189,781**	**2,050,150**	
Salaries & Wages	78,403	74,780	72,476	77,319	75,974	83,373	68,780	80,985	74,508	83,201	73,665	75,700	919,164	
Employee Benefits	15,114	15,353	17,533	15,617	18,573	17,028	15,141	10,605	19,311	17,292	14,910	15,477	191,953	
Professional Fees	-	-	-	-	155	-	-	-	-	-	(155)	-	-	
Purchased Services	20,956	18,407	20,817	25,229	48,421	21,436	25,103	21,760	22,807	26,627	20,536	21,857	293,957	
Supplies	11,435	8,848	6,360	6,889	18,622	10,065	5,478	8,002	5,081	9,727	7,077	5,767	103,352	
Repairs & Maintenance	3,625	3,233	2,346	1,667	10,036	4,693	2,728	5,563	4,103	7,478	1,042	6,240	52,754	
Utilities & Phone	31,435	29,966	19,311	18,424	20,686	28,086	26,463	21,083	20,185	22,604	29,015	33,881	301,139	{3}
Building & Equipment Rental	(131)	231	200	313	308	308	317	313	330	453	363	1,196	4,201	
Insurance	3,763	3,763	3,763	6,282	4,745	3,351	3,351	3,351	3,351	3,423	3,549	4,757	47,450	
Interest Expense	208	201	194	187	199	173	166	158	151	144	137	-	1,917	
Other Operating Expenses	35	315	40	30	3,522	962	35	1,133	1,363	2,139	855	722	11,151	
OPERATING EXPENSES BEFORE D&A	**164,843**	**155,097**	**143,040**	**151,957**	**201,241**	**169,475**	**147,562**	**152,953**	**151,190**	**173,088**	**150,994**	**165,597**	**1,927,038**	
EBITDA	**(4,156)**	**5,078**	**18,380**	**5,569**	**(34,798)**	**(4,422)**	**21,473**	**15,941**	**33,469**	**7,748**	**34,652**	**24,184**	**123,112**	
Depreciation & Amortization	(60,222)	(29,648)	(29,252)	(29,418)	(29,252)	(29,252)	(29,252)	(30,468)	(31,276)	(32,479)	(30,362)	(32,204)	(393,083)	
Gain on Sale of Property	-	-	-	-	-	-	-	-	-	-	-	600	600	{4}
TOTAL OTHER REVENUE (EXPENSES)	**(60,222)**	**(29,648)**	**(29,252)**	**(29,418)**	**(29,252)**	**(29,252)**	**(29,252)**	**(30,468)**	**(31,276)**	**(32,479)**	**(30,362)**	**(31,604)**	**(392,483)**	
INCREASE (DECREASE) IN NET POSITION	**($64,378)**	**($24,570)**	**($10,872)**	**($23,849)**	**($64,050)**	**($33,674)**	**($7,779)**	**($14,527)**	**$2,193**	**($24,731)**	**$4,290**	**($7,420)**	**($269,371)**	

{1} SILVER SNEAKERS & RENEW ACTIVE
{2} INVESTMENT INCOME
{3} ELECTIRCITY
{4} SALE OF 3 SURPLUS ELLIPTICALS